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## Millennium Housewares Ltd

Attn: Mr. David Welby  
Specific & General Services  
159 High Street  
Wealdstone  
Harrow.  
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Dear David,

It is with complete coincidence that I came to know of your company, however I am glad to say that it has been my pleasure to have an acquaintance with you.

My customer was becoming very difficult in their payment for goods purchased through my company and it was your prompt action that did it all. If it were not for your immediate and forceful action I believe I would have not been paid for a long time. I must confess that when I gave you the instructions to act on Wednesday 4<sup>th</sup> July I did not expect to be paid by Friday 6<sup>th</sup> July 2001.

I also liked your offer off "No win No loss" which ensured that you are willing to take action and only if a positive result is obtained you would charge the fees as agreed in the beginning. Again in that respect it is a blessing as there is no hidden agenda which is a frightening issue for especially small companies like myself.

I will not hesitate to recommend anyone to you and thanking you once again.

Best Regards,



Ghalib Sarkar  
Director  
Millennium Housewares Ltd